



Americlean

"An Ordinary business doing business in an extraordinary way"

CUSTOMER
American Landmark

PROJECT
Interior painting of
385,000 sq. ft. office complex

INDUSTRY
Property Management for
Large Insurance Offices

LOCATION
Columbia Circle, Albany NY

Number of Employees
400+ office workers

Americlean Established 1986

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Aetna Insures Huge Savings with Americlean

Aetna, an insurance company with 400+ office workers and John Champitto, property manager for American Landmark, were tasked with a major interior painting project to paint the 385,000 square foot office facility with minimal disruption to the office workers. The original plan called for the painting to be done only on nights and weekends to spare office workers as much disruption as possible. Champitto, concerned that the office workers would still complain about fumes from painting, called Americlean.

Americlean had available a water-based odorless paint that could be applied during working hours without subjecting workers to noxious fumes. Champitto noted that the odorless paint "was more expensive, but Americlean's ability to work more than just nights and weekends, and do it without disrupting the office workers actually lowered the cost of the project tremendously, while finishing ahead of schedule". Champitto said Americlean workers arrived daily with an exact understanding of the day's tasks to completed and he really appreciated the willingness and ability to remain flexible as some work plans changed without much notice. The communication provided by our project manager to Champitto and the office workers really assisted in getting the work done ahead of schedule. Champitto was so impressed with Americlean's work, he hired them for additional projects and recommended them to others.

CHALLENGE	SOLUTION	RESULTS
Interior painting of 385,000 sq. ft. office complex without disrupting over 400 office workers	Water based odorless paint applied during regular business hours with no fumes	Completed painting project ahead of schedule while lowering the cost of the total project